



## FOR IMMEDIATE RELEASE

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### **Benchmark Technology Group Adds 60 Customers in Q1 2010**

*-Leading branch software, technology solutions provider poised for additional customer growth, record-setting year-*

**Alpharetta, Ga., April 22, 2010** – [Benchmark Technology Group](#), a leading provider of [branch automation solutions](#) and [technology management services](#), announced it added 60 new banks to its customer base in the past three months, potentially securing 2010 as the company's third consecutive record-setting year in terms of customer growth.

The newly added customers joined more than 1500 financial institutions that utilize the company's wide-range of software and hardware offerings to automate branches, increase efficiency and ensure compliance.

"Q1 foreshadows 2010 as being the most productive year that Benchmark Technology Group has experienced in its 25 years of business, next to FY 2008 and FY 2009," said Terry Shiver, president of Benchmark Technology Group. "The influx of new customers in light of such challenging market conditions is a testament to the value we provide financial institutions through our spectrum of product and service offerings that increase branch efficiency and improve customer service."

Benchmark Technology Group also saw a number of existing customers, such as Richmond, Va.-based Franklin Federal Savings Bank, implement additional product and service offerings. Franklin Federal's implementation of [Compass™](#), Benchmark Technology Group's new account automation software, decreased customer wait times and improved cross-selling opportunities at each of its seven retail branches. In addition to Compass, Franklin Federal uses Benchmark Technology Group's [Proof21™](#), a fully integrated teller capture application, and [STeller®](#), a teller transaction processing application. The Compass implementation was announced at the ICBA National Convention & Techworld in March.

Q1 also marked significant personnel reorganization intended to bolster Benchmark Technology Group's product development and support and to help drive continued new customer additions it expects to see throughout remaining FY 2010. Personnel changes include:

- Joanna Price, former executive director, Operations Support for Benchmark Technology Group, was promoted to director of Project Services. Price will be responsible for overseeing the company's project management team.
- David Nelms, Benchmark Technology Group's product manager, Fulfillment Services, was appointed to serve as a leading sales support and product specialist for CashWare®, the company's recently enhanced cash handler middleware solution, and for its line of cash dispensers, cash recyclers and ATM solutions.
- Marie Wekszner, former Customer Service manager for Benchmark Technology Group, was appointed director of Customer Service, responsible for overseeing the company's customer service representatives and help desk.
- Greta Henry, former Order Fulfillment manager for Benchmark Technology Group, was appointed director of Operations Support, responsible for overseeing human resources, contracts, service partner authorization and OEM reporting.

“While expanding our customer base is important, we are equally committed to improving customer service, shortening our customer response times and finding new ways to increase efficiency for financial institutions,” said Shiver. “Staff changes that took place during the previous quarter will help us continue to add customers, while achieving these commitments that have distinguished Benchmark Technology Group as an industry leader for the past 25 years.”

### **About Benchmark Technology Group**

Since 1985, Benchmark Technology Group has been a leading provider of branch technology and software solutions for financial institutions of all sizes. The company offers a complete line of branch automation products and services including teller printers, scanners, ATMs and cash handlers. In addition, Benchmark Technology Group provides web-based fulfillment services, device evaluation and consulting, equipment service and maintenance programs, along with Check 21 solutions. Benchmark Technology Group’s systems design, integration, implementation and support services include customized and expanded offerings that are customer-centric and scalable.

All Benchmark Technology Group products and services are backed by 24/7 support. The company is headquartered in Alpharetta, Georgia and has three additional offices throughout the nation. For more information, visit [www.Benchmark-US.com](http://www.Benchmark-US.com).

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